



# Ministry of Defence

International Fund for Ukraine Secretariat

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20 October 2022

## **International Fund for Ukraine – Urgent Bidding Round**

We have all watched with admiration as the Armed Forces of Ukraine (AFU) have launched impressive counter-offensives to re-take territory and ensure they finish 2022 on the front foot. In addition to their own courage and tenacity, the AFU's resistance to Russian aggression is made possible by collective international support – and, in particular, the provision of military support.

Working closely with international partners, the UK MOD has established the International Fund for Ukraine (IFU) to ensure the continued supply of urgently needed military support to Ukraine throughout 2023. So far, approximately £600m has been pledged to the IFU – taking us close to our £1bn target. Through the IFU, an international “Urgent Bidding Round” (UBR) will identify and procure critical capabilities and deliver them quickly to Ukraine.

Due to the exceptional circumstances described above, the UBR cannot follow the standard route for public procurement of equipment and services. It is designed to identify a broad range of capability options as quickly as possible, which will be reviewed and filtered in the context of the overall needs of the AFU, and the effect, quality and value of the capability offered within the available IFU funds. By submitting an Expression of Interest (EOI), suppliers acknowledge and accept the exceptional nature of the UBR and waive all legal rights which may otherwise have arisen from participating in a public procurement.

The IFU is not intended to be an exclusive route for support to the AFU and existing national and multinational routes for support to the AFU continue to run in parallel; submitting an EOI does not preclude suppliers from pursuing opportunities through these routes.

### **Timetable**

The nature of support to the AFU means that the timetable may be subject to change. The current planned schedule is as follows:

1. **20 October** – UBR1 opens for EOIs to be submitted. Suppliers are invited to submit EOIs by email to the IFU Secretariat ([SPO-IntFundUkr@mod.gov.uk](mailto:SPO-IntFundUkr@mod.gov.uk)) in the form of the template set out in Annex B.
2. **14 November** – UBR1 closes at 09:00 (GMT). The IFU Secretariat will review and assess compliant EOIs for the purpose of making a recommendation to an Executive Panel (a senior multinational decision-making panel overseeing the functioning of the IFU).

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3. **9 December** - Executive Panel, in consultation with the AFU, endorses a package of EOIs to proceed as UBR1.
4. **From 14 December** - participants will be informed whether or not their EOI is to be taken forward as part of UBR1.
5. Contracts for UBR1 will be negotiated and agreed by the UK MOD unless another national contracting authority is deemed to be more appropriate (“the Contracting Authority”).

### **Submission and assessment of EOIs**

In order to be compliant and capable of being considered for UBR1, EOIs must be:

- submitted in English using the template provided at Annex B;
- sent by email to [SPO-IntFundUkr@mod.gov.uk](mailto:SPO-IntFundUkr@mod.gov.uk)
- received no later than 09:00 GMT on 14 November; and
- of a value of no less than 10 million GBP and no more than 100 million GBP for all capability areas set out in Annex A, save in relation to capability area 11 (non-lethal) which shall be no less than 5 million GBP and no more than 50 million GBP.

EOIs which are not compliant will not be considered further.

EOIs should align to at least one equipment or capability requirement listed in Annex A and may be for new, refurbished or commercial off-the-shelf equipment/materiel (novel, NATO standard or Soviet era). The focus of UNB1 will primarily be on capabilities that can be delivered into theatre as quickly as possible.

The relative merits of compliant EOIs will be considered by a panel of experts assembled by the IFU Secretariat for the purposes of recommending a capability package or packages to the Executive Panel. In making a recommendation, and working closely with the AFU, they will take into account a blend of factors reflecting:

- the overall needs of the AFU;
- the impact and effectiveness of the capability offered;
- how quickly the equipment can be operational in theatre;
- the price and value for money it offers.

Recommended packages do not have to include EOIs from each of the capability or sub-capability areas set out at Annex A. Similarly, a recommended capability package may include more than one EOI from a capability or sub-capability area. For example, a package may include 3 x EOIs for Counter UAS but no EOIs for Coastal Defence, or it may include EOIs for both.

The Executive Panel will consider the IFU Secretariat recommendations and determine, at its sole discretion, which EOIs to take forward for UBR1 as offering the best overall capability for the AFU for the available IFU funds.

### **Agreeing a contract**

Suppliers will be notified by email whether or not their EOI is to be taken forward. No detailed feedback will be provided due to the anticipated number of responses and the limited time available.

Contracts will be negotiated with successful suppliers by the Contracting Authority. Contracts will be offered on standard terms, which will be published in the next few days. These terms will not be changed substantively in negotiation and the Contracting Authority retains the right to terminate the negotiation process at any point and for any reason, including delay or if costs or other elements differ significantly from that provided in the EOI.

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The Contracting Authority reserves the right to use existing terms and conditions where it is expedient to do so.

It is anticipated that further UBRs will be run in the future. EOIs which are not taken forward in UBR1 may be resubmitted for subsequent rounds.

### **Conditions of participation**

By submitting an EOI, suppliers understand and agree with the overriding objective of supplying effective military equipment to the AFU as quickly as possible. Accordingly, suppliers hereby agree that:

1. they will accept any decision of the Executive Panel (or Contracting Authority) and irrevocably waive any legal right to challenge any such decision;
2. information contained within a submitted EOI may be used, copied and disclosed by the UK Government and Executive Panel member Governments for the purposes of implementing the IFU. Disclosure may include to agents and independent technical advisors acting on behalf of the UK Government and engaged in the implementation of the IFU,
3. high-level information in any submitted EOI may be disclosed to and used by IFU Secretariat for information purposes only; and,
4. successful bids will be announced publicly, unless explicitly stipulated in the EOI.

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## List of Requirements for Urgent Bidding Round 1

Capability	Sub-Capability Area	Specific Requirement
<b>1. Artillery systems, including ammunition, spares, production</b>	Tube artillery systems	155mm, 152mm, 122mm & 105mm howitzer and 120mm mortar systems, both towed & self-propelled. Munitions
	Rocket artillery systems	Precision fire rocket systems to complement existing 122mm GRAD, 300mm Smerch and 220mm Uragan systems. Munitions
	Artillery targeting systems	Radar and sound ranging equipment.
<b>2. Air Defence</b>	Air Defence systems	Radar and launcher/gun systems, capable of targeting UAS, Air and Aviation targets.
	Counter UAS systems	Detect, track, identify and defeat (soft and hard kill options) systems
<b>3. Uncrewed systems (air and maritime)</b>	Intelligence, Surveillance and reconnaissance	UAS capable of conducting or contributing to ground or maritime targeting
	Strike	UAS capable of delivering anti-armour or anti-personnel effects in ground or maritime environments
	Electronic warfare	UAS capable of conducting electronic attack in ground and maritime environments
<b>4. Land platforms</b>	Protected direct fire platforms	MBT (T72, T80, T90 variants and derivatives) Tank Destroyer vehicles (2S25/B1 Centauro/Mobile Gun System type vehicles)
	Armoured Fighting Vehicle and Infantry Fighting Vehicles	Wheeled and tracked systems to operate in direct support of infantry
	Specialist Vehicles	Command, medical and recovery platforms capable of operating in direct and indirect fire zones
	Engineer plant	Tracked and wheeled combat engineering vehicles capable of operating in direct and indirect fire zones
	Logistics vehicles	Logistic vehicles capable of transporting and unloading between 4-12 tonnes of equipment, ammunition and

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Capability	Sub-Capability Area	Specific Requirement
		materiel on unprepared surfaces
<b>5. Electronic warfare</b>	Equipment capable of conducting electronic attack and defence	Vehicle or man-portable. Must be capable of conducting tactical level EW.
<b>6. Maritime</b>	Coastal Defence	Integrated beyond line of sight (BLOS) capability encompassing long and medium range ASM (both entire systems and component parts) and USVs.
	Maritime Strike	Medium and long range strike through conventional (ASM) and asymmetric (USV) means.
	Maritime ISR	Recognised Maritime Picture compiled by (but not limited to): Integrated coastal surveillance radar, EO/IR/laser range finder designation, UAVs, USVs,
<b>7. Anti-armour munitions</b>	Protected/armoured and man-portable anti-armour missile systems	Short range (300-800m) Medium range (600-4000m) Long range (3000-8000m) Beyond line of sight (3000m+)
<b>8. Air and Aviation</b>	Intelligence, surveillance and reconnaissance	Crewed and non-crewed systems capable of conducting targeting, reconnaissance and light lift
	Transport/utility	Medium lift cargo platforms capable of transport of 8-24 pax
<b>9. Equipment support</b>	ES Materiel	Equipment to allow current vehicle fleet operation
	Recovery capability	Protected vehicle recovery capabilities
	Production of ES materiel	Domestic ES materiel manufacture capabilities
<b>10. Small arms and crew-served weapons, sighting systems and ammunition</b>	Former Soviet	7.62x39mm, 7.62x54mm, 14.7mm, 30mm grenade weapons and ammunition
	NATO standard	5.56x45mm, 7.62x51mm, 12.7x99mm, 40mm grenade weapons and ammunition
<b>11. Non-lethal</b>	Medical supplies	Individual and team first aid kits Casevac/Medevac vehicles Trauma surgery capability Medical supplies and consumables Controlled drugs Reconstructive surgery, rehabilitation and prosthetic capabilities
	Personal protective equipment and load carry	Molle combat equipment, fighting and marching order

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Capability	Sub-Capability Area	Specific Requirement
		Helmets and body armour (molle) offering ballistic protection Hearing, eye and groin protection
	Life support	ORP/MRE meal packages Water carriage and purification capability Environmental protection (buildings or portacabin-type facilities)
	Uniform	Personal Clothing System/Battle Dress Uniform in Ukrainian pattern Cold weather clothing Waterproof clothing Boots (waterproof & cold weather)
	Chemical, Biological, Radiological and Nuclear protection & detection	PPE (Respirators, suits & personal decontamination) Detection equipment Decontamination equipment/facilities Collective protection facilities

## EXPRESSION OF INTEREST

Please complete this form in English, in a Word document, and return it to [SPO-IntFundUkr@mod.gov.uk](mailto:SPO-IntFundUkr@mod.gov.uk) by 09:00 on 14 November 2022. A separate form should be completed for EOIs for each Capability Area.

<b>Capability Information</b>
Capability area number (from Annex A requirements list):
Full details of proposed capability, including ; <ul style="list-style-type: none"> <li>• Capability specification;</li> <li>• Maturity of the proposed capability, including whether it is currently in service and the technical readiness level achieved;</li> <li>• Any operational restrictions – e.g. due to the climate in Ukraine.</li> <li>• Any safety or other certification achieved;</li> <li>• Recommended training package to operate the capability;</li> <li>• Manufacturing and logistics lead times;</li> <li>• How the capability is sustained in theatre including any technical or user manuals required;</li> </ul>
Proposed timeline(s) for delivery, including proposed quantities and delivery dates.
Indicative Price (in £GBR) broken down into: <ul style="list-style-type: none"> <li>• Per equipment and/or service offered (including training);</li> <li>• Per unit and in aggregate;</li> <li>• Tax treatment</li> </ul>
Identification of any licensing or export/import control issues and how this will be managed:
Details of any proposed Assumptions, Dependencies, and Exclusions:
Details of where this has been previously deployed (if applicable):
<b>Supplier Information</b>
Name of supplier and Company registration number:
Point of contact:
Contact details:

By submitting your Expression of Interest (EOI), you confirm that you acknowledge and agree to the terms set out in the 'International Fund for Ukraine – Urgent Bidding Round' letter dated 20 October 2022 and supporting annexes.

Successful bids will be announced publicly, unless explicitly stipulated in the EOI.